




Invoice No.: IND-1015-0004

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 2/23/16
Order Number: 0015523208
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2015 - 9/30/2016
Contract Amount: \$3,500,000.00
Contract Number: A70-5-041137
Date of Services: 1/1/2016 - 1/31/2016
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$ 127,023.65
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A


Vendor's signature


Date



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EXCELLENCE

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Pennsylvania Association
of Nonprofit Organizations'
Standards for Excellence

7810 Allentown Boulevard, Suite 304, Harrisburg, PA 17112

717-541-1112 (V) 717-541-9713 (F)

www.RealAlternatives.org • www.LoveFacts.org • www.ConcernedParents.com

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2015-16

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Cost
Personnel		YTD-Dec 2015	Jan-16	Feb 2016 to Sep-2016
President & CEO	\$58,000.00	\$ 12,715.72	\$3,662.38	\$41,621.90
VP of Administration	\$13,000.00	\$ 1,191.31	\$726.62	\$11,082.07
Assistant Director of Finance	\$0.00	\$ -		\$0.00
Senior Accountant	\$3,000.00	\$ 261.39	\$184.51	\$2,554.10
Junior Accountant	\$2,000.00	\$ -		\$2,000.00
Bookkeeper	\$3,000.00	\$ 121.88		\$2,878.12
Professional Development	\$2,000.00	\$ 318.81	\$291.56	\$1,389.63
Payroll Taxes	\$6,500.00	\$ 286.34	\$360.69	\$5,852.97
Workers Compensation Insurance	\$300.00	\$ 43.33	\$22.06	\$234.61
Pension	\$3,750.00	\$ 407.02	\$108.97	\$3,234.01
Employee Group Insurance	\$13,000.00	\$ 2,374.25	\$1,001.62	\$9,624.13
Job Advertising	\$500.00	\$ -		\$500.00
New Employee Screening	\$250.00	\$ -		\$0.00
Total Personnel	\$ 105,300.00	\$ 17,720.05	\$ 6,358.41	\$ 80,971.54
Operating	Budgeted Dollars			
Accounting/IT/Legal Consulting	\$20,000.00	\$ -		\$20,000.00
Postage/Shipping	\$15,000.00	\$ 266.07	\$101.05	\$14,632.88
Auditing	\$3,500.00	\$ 531.89	\$270.89	\$2,697.22
Travel/Lodging	\$500.00	\$ -		\$500.00
Rent	\$46,000.00	\$ 1,599.60	\$1,206.78	\$43,193.62
Telephone Service	\$3,500.00	\$ 467.04	\$179.90	\$2,853.06
General Business Liability Insurance	\$750.00	\$ 79.30	\$40.39	\$630.31
Insurance-Directors & Officers	\$1,250.00	\$ 193.25	\$98.42	\$958.33
Office Expense	\$91,700.00	\$ 536.52	\$121.98	\$91,041.50
Computer Resources	\$25,000.00	\$ -		\$25,000.00
		\$ -		
Total Operating	\$ 207,200.00	\$ 3,673.67	\$ 2,019.41	\$ 201,506.92
Equipment	Budgeted Dollars			
Equipment Service Contracts	\$500.00	\$ 56.36	\$39.18	\$404.46
Total Administrative Expenses	\$ 313,000.00	\$ 21,450.08	\$ 8,417.00	\$ 282,882.92

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2015-16

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Cost
Personnel		YTD-Dec 2015	Jan-16	Feb 2016 to Sep-2016
Vice President of Operations	\$45,000.00	\$ 5,292.83	\$1,652.14	\$38,055.03
Indiana Services Director	\$40,000.00	\$ -		\$40,000.00
Services Coordinator	\$4,000.00	\$ 672.91	\$486.88	\$2,840.21
Billing Coordinator	\$5,000.00	\$ 949.50	\$441.00	\$3,609.50
Services Assistance	\$3,000.00	\$ 535.62	\$466.18	\$1,998.20
Service Provider Approval	\$5,000.00	\$ 152.54	\$540.00	\$4,307.46
Service Provider Monitoring	\$5,000.00	\$ 74.41		\$4,925.59
Hotline Counselor	\$4,000.00	\$ 151.90	\$39.33	\$3,808.77
Payroll Taxes	\$9,000.00	\$ 244.69	\$401.40	\$8,353.91
Workers Compensation Insurance	\$500.00	\$ 35.45	\$18.06	\$446.49
Pension	\$2,000.00	\$ 182.09	\$68.01	\$1,749.90
Employee Group Insurance	\$10,000.00	\$ 1,317.85	\$576.43	\$8,105.72
Total Personnel	\$ 132,500.00	\$ 9,609.79	\$ 4,689.43	\$ 118,200.78
Operating	Budgeted Dollars			
Client Education Materials	\$120,000.00	\$ 3.60		\$119,996.40
Services Advertising	\$485,000.00	\$ 2,000.00	\$385.00	\$482,615.00
Meetings/Seminars/Conference	\$7,000.00	\$ -		\$7,000.00
Travel/Lodging To Service Providers	\$10,000.00	\$ -		\$10,000.00
Srvcs Database Consulting & Dev	\$15,000.00	\$ 1,062.50	\$807.50	\$13,130.00
Client Service Providers	\$2,412,500.00	\$ 269,625.67	\$112,638.42	\$2,030,235.91
Toll-free Referral System	\$5,000.00	\$ 110.01	\$86.30	\$4,803.69
Contract Closeout Cost	\$0.00	\$ -		\$0.00
Total Operating	\$ 3,054,500.00	\$ 272,801.78	\$ 113,917.22	\$ 2,667,781.00
Equipment	Budgeted Dollars			
Pregnancy Test Kits	\$0.00	\$ -	\$ -	\$0.00
Total Services Expenses	\$ 3,187,000.00	\$ 282,411.57	\$ 118,606.65	\$ 2,785,981.78